



Growth Capital for Middle Market Companies

Innovation  Relationships  Integrity  Communication

About La Gorce Capital

- Founded in 2021, La Gorce Capital is a private investment firm that executes growth capital investments in innovative companies in the middle market in the United States. The firm has an experienced investment team with proficiency in several industries, providing a diverse skillset in sourcing, execution, and risk management.
- We understand the unique challenges and opportunities facing entrepreneurs. La Gorce aims to partner with strong management teams that can benefit from a patient, supportive, long term capital partner.
- We are a people first organization. We expect honesty, integrity, and hard work consistent with our values.
- We are dedicated to developing and empowering entrepreneurs with our partnership, capital, and guidance. The firm boasts a long history of helping entrepreneurs across the globe discover the growth potential in their businesses and have invested accordingly, with impressive results.
- We are experienced fiduciaries, always investing alongside our partners, seeking return of capital before return on capital.

INVESTMENT CRITERIA

- \$2-\$10MM per investment
- EBITDA of at least \$2MM
- Established businesses with history of profitability
- Capital for growth, strategic acquisitions, ownership transactions or recapitalizations
- National market range
- Sponsorship not required
- Will co-invest with other funds and other sponsors
- Meaningful investment from owner sponsor required

INVESTMENT STRUCTURE

- Most equity deals structured with a 5+ year horizon
- Preference for pure equity plays but will consider subordinated debt and redeemable preferred equity
- 2-3% closing fee, plus out of pocket expenses
- Board seat or board observation rights commensurate with capital invested and company risk profile
- Do not seek to control or actively manage businesses, but act as a strategic adviser and financial partner

Christopher F. Roden
Managing Partner
croden@lagorcecapital.com

Mark J. Isakson
Partner
misakson@lagorcecapital.com

Dr. Vipul R. Dev, M.D.
Partner
vdev@lagorcecapital.com

Timothy J. Koziol
Managing Director
tkoziol@lagorcecapital.com

Henry J. Roden
Vice President
hroden@lagorcecapital.com



Portfolio Highlights

Healthcare Services



Founded in 2022, Velocity Growth Companies is executing a roll up of primary care provider practices concentrated in suburban markets. Velocity scales non-clinical resources through a managed services organization (MSO) and utilizes efficient seller-financed transaction structures to maximize its use of investor capital. With a proven leadership team that has years of previous healthcare experience and a focus on primary care, Velocity aims to improve the delivery of care in the Western United States. Website: velocitygrowthcompanies.com



VIPMD is the result of a vision to provide an all-in-one solution for patients that are lost in the complex world of healthcare. Far too often patients find themselves being pushed from one doctor to another only to end up waiting weeks or months before they have an answer, prescription, therapy, or surgery. VIPMD solves that problem.

Real Estate Acquisition & Development



The La Gorce Real Estate Fund is dedicated to investing in select properties, primarily in the Western United States. When possible, we prioritize investing in properties that support our current investment programs, with a focus on office, retail, light industrial, and land. We work with other skilled developers on unique opportunities that create value and profit for all stakeholders.

Sustainable Water Solutions



Terra Solutions is a California company providing environmentally friendly treatment and disposal solutions for non-hazardous waste in the western United States. The company has developed a unique mobile technology to separate solids and liquids for reuse and recycle at job sites across the country. Terra is well poised to secure lucrative contracts with local and state governments as well as national excavation companies.